



廷鑫興業股份有限公司

TING SIN CO., LTD.

全球鋁材原料專業製造

Global Aluminum Professional Manufacturer

2021年法人說明會

2021 Institutional Investment Conference

股票代號：2358

Code：2358

2021.12.09

前瞻技術、專業製造



公司資料與大事記

Company Profile and Events



公司資料 Company Profile

股票代號 Code	2358
董事長 Chairman	顏德新 Leon Yen
總經理 GM	顏兆鑫 Miles Yen
資本額 Capital	新台幣12.46億 NTD 1,246 million
員工數 Employees	240
主要產品 Product	鋁合金盤元、鋁脫氧劑、鋁合金棒、皮件OEM Aluminum Rods, Deoxidizer, Aluminum Billets, Leather OEM
生產基地 Plant	台南（仁德區保安路一段68號） Tainan(No.68, Sec. 1, Bao-an Rd., Rende Dist.) 台中（大里區工業九路190號） Taichung(No.190, Gongye 9th RD., Dali Dist.)
公司網站 Website	http://www.tingsin.com.tw



時間	摘要
2020.03	<p>鋁合金產品業務受惠新冠轉單效應升溫</p> <p>Aluminum alloy product business is benefited from transferring order effect heating up due to Covid-19.</p>
2020.06	<p>通過經濟部工業局「鋁合金盤元及其車用扣件成形開發」創新優化計劃</p> <p>Passed the innovation and optimization plan of "Aluminum Alloy Discs and Automotive Fastener Forming Development" of the Industrial Bureau of the Ministry of Economic Affairs</p>
2020.07	<p>皮件事業部增設台南產線，增加量能滿足美國市場</p> <p>Setup a new production line of the leather goods in Tainan to increase production quantity to satisfy American market demand</p>
2020.08	<p>受惠綠能車趨勢升溫、內需基建增加，鋁合金棒業務訂單滿載</p> <p>Benefited from the rising trend of green energy vehicles and the increase in domestic demand infrastructure, the aluminum alloy rod business orders are fully loaded</p>
2020.09	<p>獲衛福部核可啟動「鎂合金骨釘臨床試驗計劃」</p> <p>Approved by the Ministry of Health and Welfare to start the "Mg Alloy Bone Nail Clinical Trial Program"</p>
2021.08	<p>設立亞鑫皮件股份有限公司</p> <p>Setup a new company, Ace Accessories Co., Ltd.</p>



產品簡介

Production Introduction



廷鑫興業產品 - 鋁合金棒

Product - Aluminum Alloy

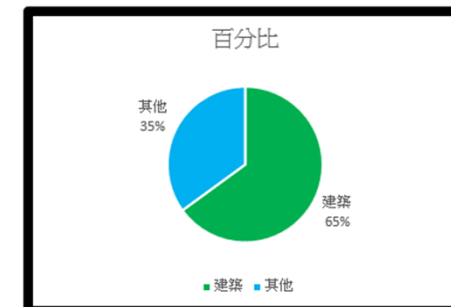
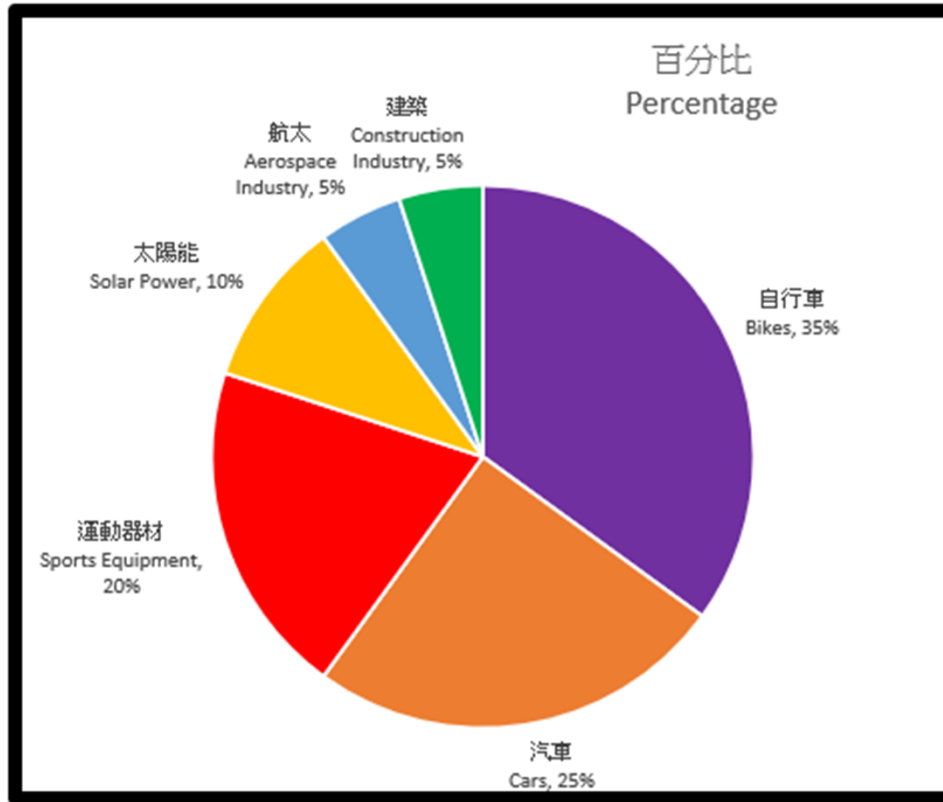
- 系列 (Serial) : 2000、4000、6000、7000、8000
- 直徑 (Diameter) : 3.5"、4"、4.5"、5"、5.5"、6"、7"、8"、9"、10"、12"
- 直徑 (Diameter) : 89mm、102mm、114mm、127mm、140mm、152mm、178mm、203mm、228mm、254mm、304mm
- 長度 (Length) : 500mm ~ 5,800mm





鋁合金棒應用

Product Usages





鋁合金棒應用

Product Usages

低軌道衛星

Low Earth Orbit Satellite



鋁合金棒應用

Product Usages

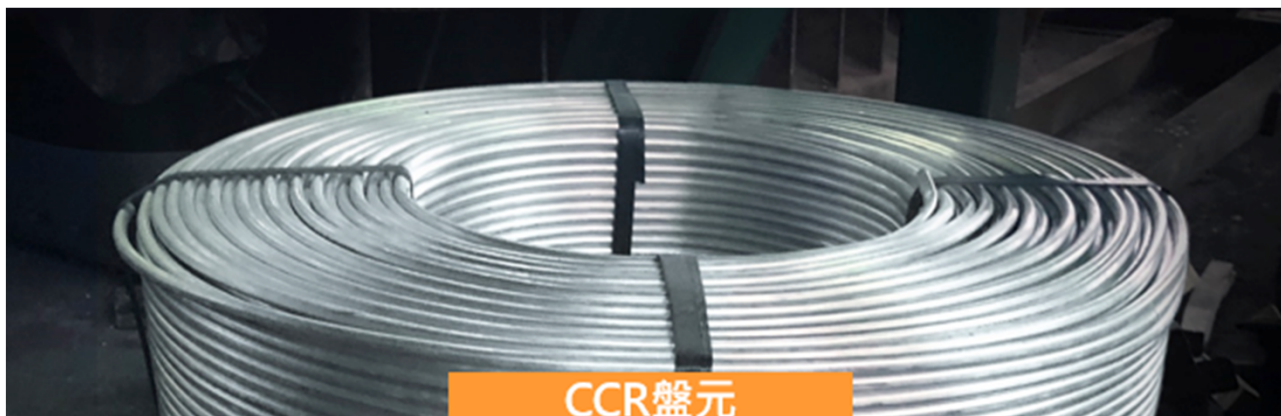
Ford F-150 Lightning



品質保證

Certifications

- **ISO 9001 : 2015**
- **OHSAS 18001**
- **ISO 14001**
- **IATF 16949 : 2016**



CCR盤元
CCR Rod

鋁合金連鑄連軋盤元

Aluminum Alloy

Continue Casting Rolling Coils



產品優勢

Advantages

➤ 品質穩定 *Stable quality*

- 經連軋縱向延壓，以及伸線精抽橫向推移，將鑄造組織轉化成適合鍛造的組織，配合適當的熱處理加工，可充份發揮材料特性長度規格可客製化，減少損耗。
- After continuous vertical rolling and horizontal drawing, casting grain turns to forging grain. Material feature is fully exerted with appropriate heat treatment.

➤ 合金客製化 *Customize alloy*

- 1000系、6061與6082皆可依產品需求進行配合微調，以達最佳之合金物理特性與化學特性密度高，機械性質增加品質更好。
- Composition of 1000 series, 6061 and 6082 are adjustable to achieve the best physical and chemical characteristics.



產品優勢

Advantages

➤ 效率高 *High efficiency*

- 包裝重量可視客戶機台與需求調整，減少換線時間，有效提升效率。
- Packaging weight is adjustable according to customers' needs. It can reduce frequency of wire changing and improve efficiency.

➤ 無接頭隱憂 *No joint*

- 坊間其它製程皆有熱加工或冷加工的線材相接問題。
- Some manufacturers have joint issue on hot or cold processing wire.
- **CCR能完全避免此顧慮**，讓不良率降到最低。
- **CCR wire completely avoids it** and minimize defective rate.



鋁盤元應用 - 扣件

Usages - Screw Fasteners

螺絲螺帽

2020產值TWD1,309億元

CY2020 production value TWD130.9 billion

2020年出口值TWD1,218億元

CY2020 export value TWD121.8 billion



鋁盤元應用 - 鋁彈簧

Usages - Aluminum Absorber



備註：圖片取自國立成功大學材料系洪飛義特聘教授報告



ESG - 環保投資

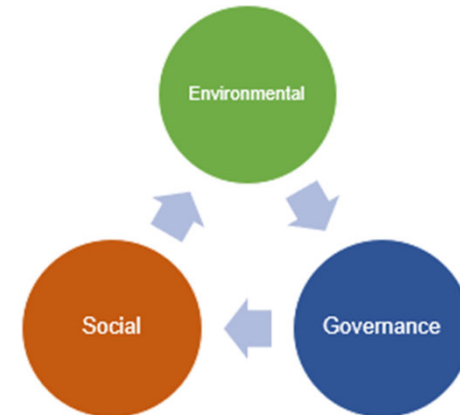
Environmental Investment

2020年起陸續添購環保設備

Increasing environmental equipment from 2020

單位：新台幣千元

Equipment	Quantity	Amount	Country
熱能回收工程	1	12,500	TAIWAN
鋁盤元熱軋線廢氣處理吸收塔工程	1	3,665	TAIWAN
空污防制設備	1	11,500	TAIWAN





ESG - 環保投資

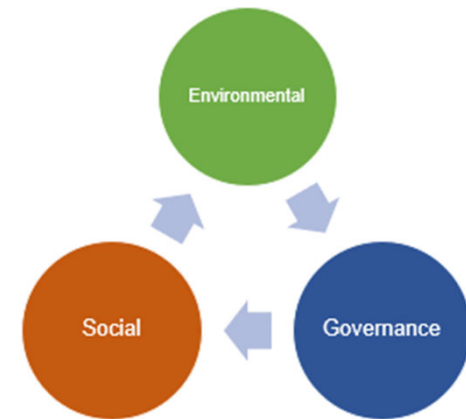
Environmental Investment

預計2022年起陸續架設太陽能發電設備

Plan to setup solar power equipment from CY2022

效益：廠區用電自給自足

Benefit : Sufficient to meet facility's power demand





廷鑫皮件事業部

Leather Dept





廷鑫皮件事業部品牌客戶

Customer Brands



Lee

Wrangler

Levi's

NIKE

Columbia



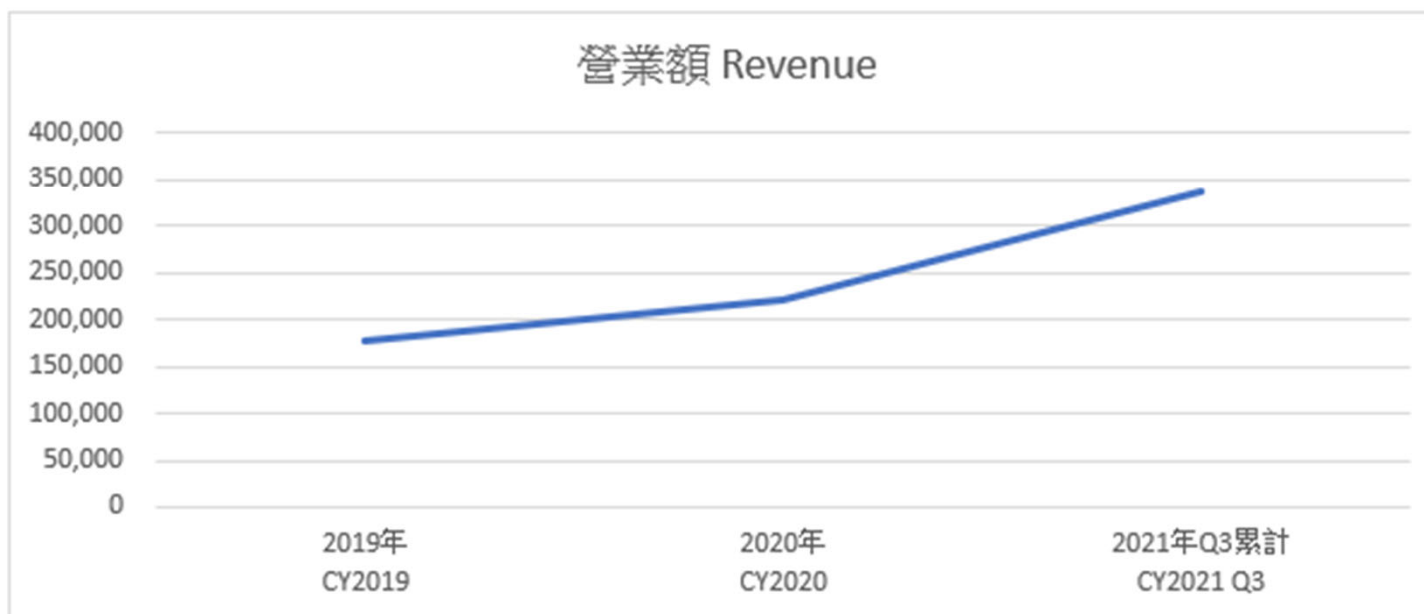


皮件事業部營收趨勢

Revenue Trend

單位：新台幣千元/NTD Thousand

年度 Year	2019年 CY2019	2020年 CY2020	2021年Q3累計 CY2021 Q3
營業額 Revenue	176,823	220,210	336,577





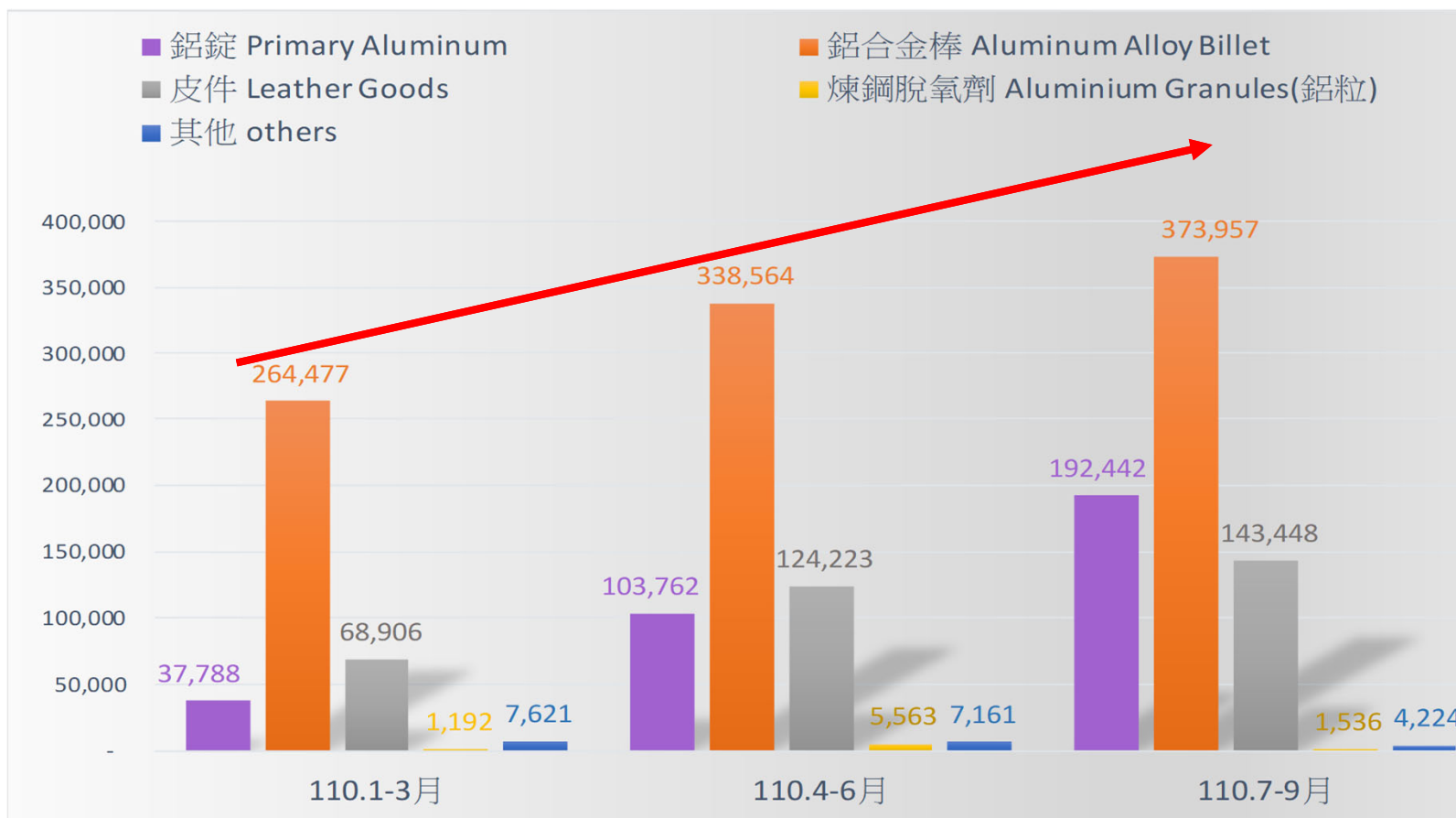
財務報表

Financial Statements



110年第1~3季營業收入

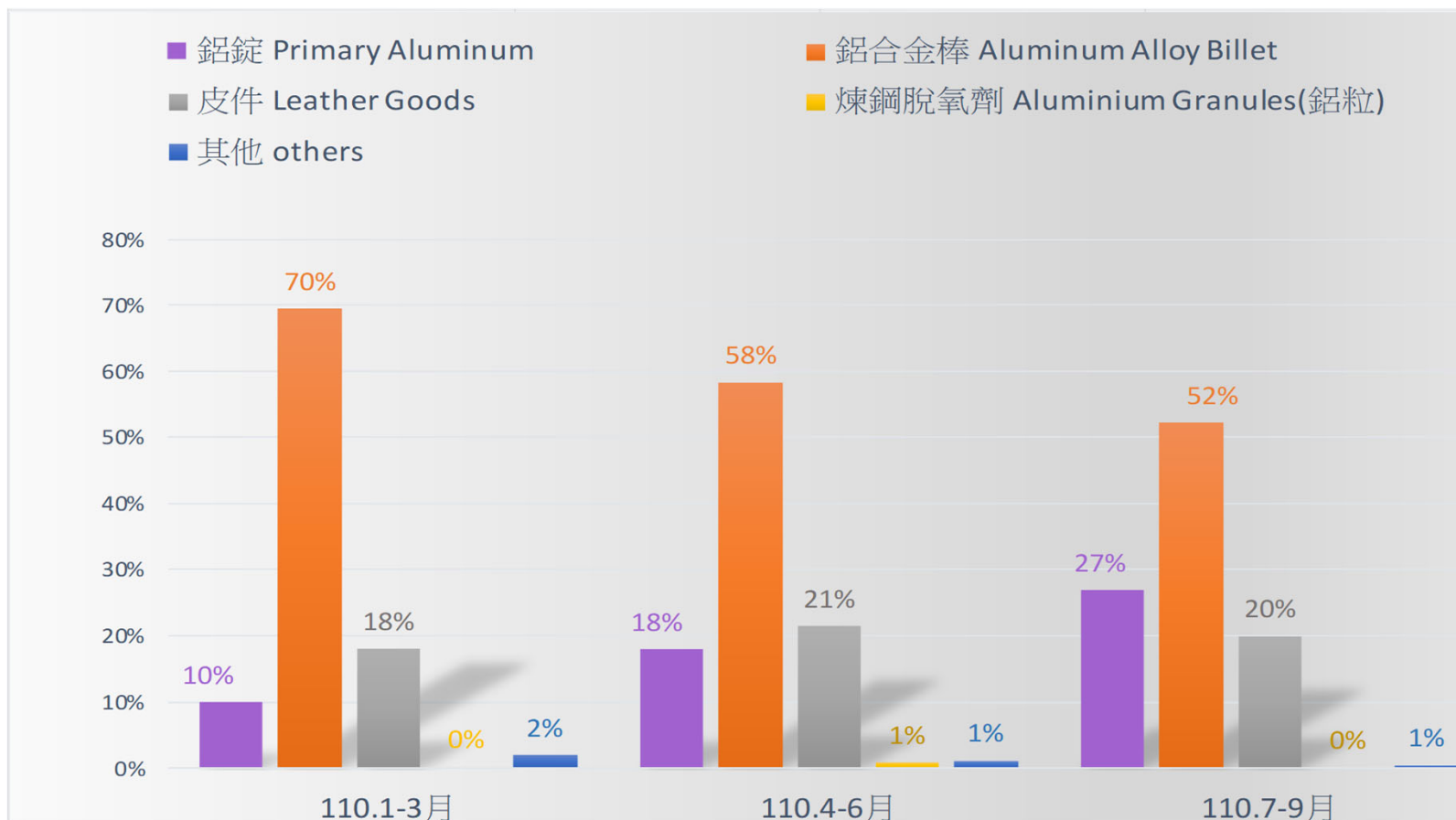
110 Quarterly Revenue





110年第1~3季營收比率

110 Quarterly Revenue Ratio





合併損益表

Consolidated Income Statement

單位: 新台幣千元	110年Q1~Q3	109年Q1~Q3	與同期比較 Compared with the same period	
營業收入 Net Revenue	1,674,864	1,163,351	511,513	44%
營業成本 Cost of Revenue	1,445,306	1,028,154	417,152	41%
營業毛利 Gross Profit	229,558	135,197	94,361	70%
營業費用 Operating Expenses	97,376	93,973	3,403	4%
營業外收支 NON-Operating Income and Expenses	-25,581	-31,427	5,846	19%
稅前淨利 Income Before Income Tax	106,601	9,797	96,804	988%
所得稅費用 Income Tax Expense	23,279	2,067	21,212	1026%
本期淨利 Net Income (歸屬母公司業主)	83,322	7,730	75,592	978%
每股盈餘 Earnings per Share	0.78	0.08	0.7	875%



合併資產負債表

Consolidated Balance Sheet

單位: 新台幣仟元	110/9/30		109/9/30	
流動資產 Current Assets	2,702,845	71%	2,061,437	64%
非流動資產 Noncurrent Assets	1,096,823	29%	1,136,479	36%
資產總額 Total Assets	3,799,668	100%	3,197,916	100%
流動負債 Current Liabilities	953,167	25%	1,104,767	35%
非流動負債 Noncurrent Liabilities	1,123,965	30%	863,073	27%
負債總額 Total Liabilities	2,077,132	55%	1,967,840	62%
權益總計 Equity Attributable to Shareholders	1,722,536	45%	1,230,076	38%
負債佔資產比率 Debt Asset Ratio		54.67%		61.54%
長期資金佔不動產、廠房及設備比率 Ratio of Liabilities to Assets		359.09%		259.00%
流動比 Current Ratio		283.56%		186.59%
速動比 Quick Ratio		84.17%		65.19%



合併現金流量表

Consolidated Cash Flow

單位: 新台幣仟元	110年Q1~Q3	109年Q1~Q3	與同期差異 Compared with the same period
營業活動之淨現金流出 Cash provided by (used in) operating activities	498,232	31,986	466,246
投資活動之淨現金流入 Cash provided by (used in) investing activities	15,077	-113,493	128,570
籌資活動之淨現金流入 Cash provided by (used in) financing activities	415,078	104,999	310,079
匯率變動對現金之影響 Effects of exchange rate change on cash	-7120	589	-7,709
本期現金減少 Net increase (decrease) in cash and cash equivalents	75,197	39,891	35,306
期初現金餘額 Cash and cash equivalents at beginning of year	152,465	61,899	90,566
期末現金餘額 Cash and cash equivalents at end of year	77,268	22,008	55,260



廷鑫興業股份有限公司

感謝各位聆聽